



Six-Figure Freelancing: The Writer's Guide to Making More Money, Second Edition

By Kelly Kathleen James-Enger

Improvise Press, United States, 2013. Paperback. Book Condition: New. 2nd. 226 x 152 mm. Language: English . Brand New Book ***** Print on Demand *****.Forget writing for the thrill of seeing your name in print, or worse yet, for the exposure. Freelancers should be paid-and paid well-for their work. If you dream of making a good full-time living or a second income as a freelancer, you need more than writing ability. You need a businesslike mindset, the ability to locate and pitch lucrative markets, efficient work habits, and solid relationships with people in your industry. During the author's first year of fulltime freelancing, she only made \$17,000. But by her sixth year, she cracked the six-figure mark. After interviewing dozens of other six-figure freelancers, the author first published Six-Figure Freelancing: The Writer's Guide to Making More Money in 2005. Now the book's been revised and updated for its second edition. Six-Figure Freelancing will show you how to: Take a business-like approach to your freelance career; Negotiate more writer-friendly contracts with editors and clients; Identify lucrative freelance markets; Pursue book projects; Create your own writing templates; Work more efficiently; Create and maintain relationships with clients and colleagues; Set...

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