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Let's Talk

By Mukta Mahajani

Jaico Publishing House, Delhi, India. Softcover. Book Condition: New. Second Edition. Work environments can be quite challenging at times, especially when you have to cope with difficult situations and new people. Learning the art of business communication and the nuances of negotiation is no longer limited to the people working in corner offices. Appreciating various cultures, and working with diverse colleagues calls for enhancing ones soft skills. The book, Let's Talk: Negotiation & Communication At The Workplace, teaches you just that, be it the ability to clearly express oneself, or the ability to influence your listeners. The book presents proven ideas that have been derived from the authors own work experiences in India.

Overcoming workplace challenges often involves using the art of negotiation. Learn how to effectively negotiate with others and deal with specific situations. The author has applied international training practices to the Indian corporate scene, and amply made use of practical case studies and common workplace situations to illustrate the techniques and concepts dealt in it. Let's Talk: Negotiation & Communication At The Workplace contains various lessons on vital people skills that play a key role in developing a positive work environment. Some of the topics included in the book...



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