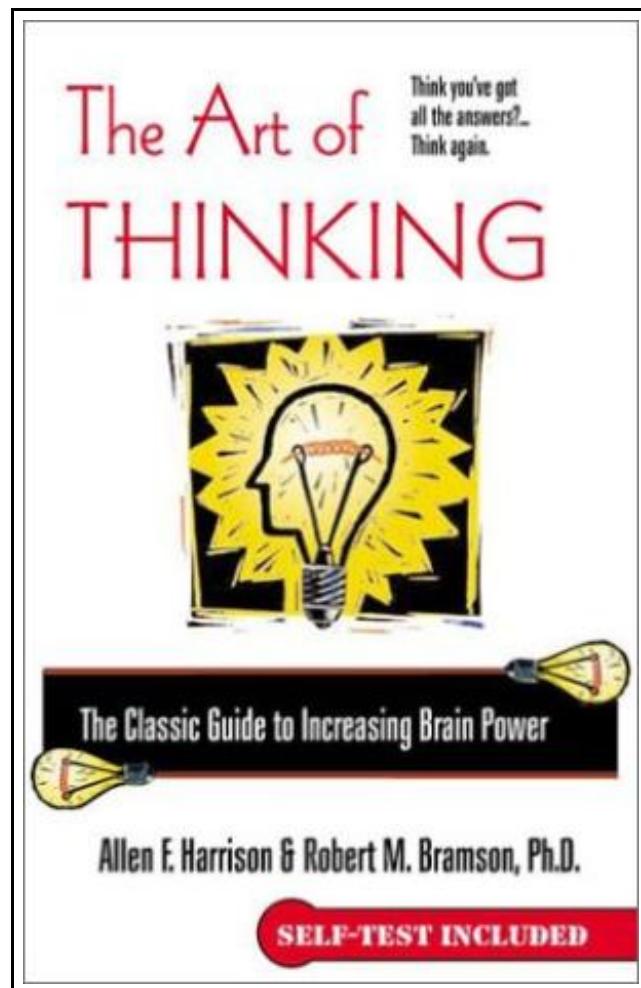


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Penguin Putnam Inc. Paperback / softback. Book Condition: new. BRAND NEW, The Art of Thinking, Allen F Harrison, Robert M Bramson, What style of thinker are you?The Synthesist Sees likeness in apparent opposites, interested in changeThe Idealist Welcomes broad range of views, seeks ideal solutionsThe Pragmatist Seeks shortest route to payoff: "Whatever works," The Analyst Seeks "one best way," interested in scientific solutionsThe Realist Relies on facts and expert opinions, interested in concrete resultsThere are five basic styles of thinking, each greatly influenced by the thinker's fundamental beliefs. It is these beliefs that limit people to thinking about things in only one way. With everyday examples, this practical and hands-on guide will show you how to unbind the mind from narrow thinking. Learning to approach situations in different ways is an invaluable life lesson. Learning to recognize others' thinking styles can transform communication. And learning to distinguish and choose the right style of thinking for any situation is an art that can help you achieve goals, influence others, and avoid making errors--while enhancing every area of your life. The Art of Thinking will expand your repertoire of strategies for asking questions, making decisions, getting along with people and solving problems. By learning why you think the way you do--and gaining surprising new insight into the thinking styles of others--you'll be able to get past obstacles, turn conflict into cooperation, and enjoy more success in everyday life. Includes a test to determine your own style of thinking.

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